

## Southern Georgian Bay Association of REALTORS®

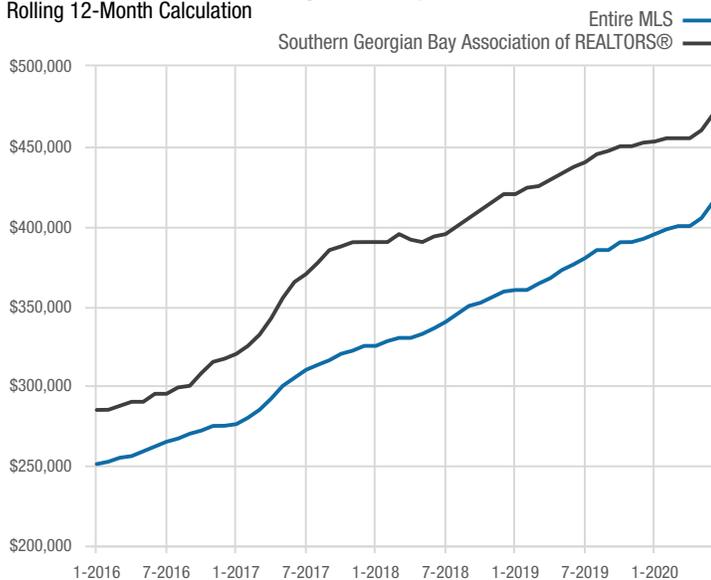
Single Family	June			Year to Date		
	2019	2020	% Change	Thru 6-2019	Thru 6-2020	% Change
<b>Key Metrics</b>						
New Listings	537	<b>481</b>	- 10.4%	2,357	<b>2,013</b>	- 14.6%
Sales	251	<b>363</b>	+ 44.6%	1,140	<b>1,132</b>	- 0.7%
Days on Market Until Sale	46	<b>51</b>	+ 10.9%	48	<b>53</b>	+ 10.4%
Median Sales Price*	\$455,000	<b>\$520,000</b>	+ 14.3%	\$455,000	<b>\$495,250</b>	+ 8.8%
Average Sales Price*	\$520,899	<b>\$625,297</b>	+ 20.0%	\$527,835	<b>\$580,560</b>	+ 10.0%
Percent of List Price Received*	97.4%	<b>98.5%</b>	+ 1.1%	97.9%	<b>97.9%</b>	0.0%
Inventory of Homes for Sale	1,108	<b>732</b>	- 33.9%	—	—	—
Months Supply of Inventory	5.8	<b>3.6</b>	- 37.9%	—	—	—

Condo	June			Year to Date		
	2019	2020	% Change	Thru 6-2019	Thru 6-2020	% Change
<b>Key Metrics</b>						
New Listings	80	<b>103</b>	+ 28.8%	399	<b>401</b>	+ 0.5%
Sales	47	<b>52</b>	+ 10.6%	234	<b>195</b>	- 16.7%
Days on Market Until Sale	44	<b>47</b>	+ 6.8%	57	<b>46</b>	- 19.3%
Median Sales Price*	\$375,000	<b>\$401,650</b>	+ 7.1%	\$375,000	<b>\$380,000</b>	+ 1.3%
Average Sales Price*	\$466,472	<b>\$479,677</b>	+ 2.8%	\$432,048	<b>\$436,109</b>	+ 0.9%
Percent of List Price Received*	98.4%	<b>97.7%</b>	- 0.7%	98.1%	<b>97.6%</b>	- 0.5%
Inventory of Homes for Sale	165	<b>163</b>	- 1.2%	—	—	—
Months Supply of Inventory	4.2	<b>4.3</b>	+ 2.4%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Median Sales Price - Single-Family

Rolling 12-Month Calculation



Each data point represents the median sales price in a given month.

### Median Sales Price - Condo

Rolling 12-Month Calculation

